

MULTIPLE ROLES OF HYDROPOWER





POSSIBILITIES AND OPPORTUNITIES

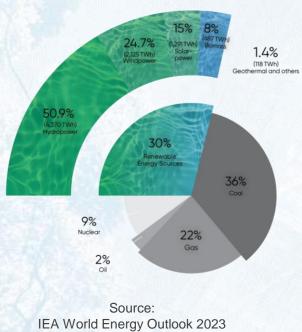




Hydropower generation

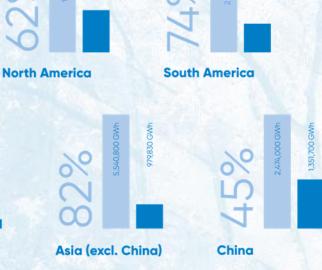
Europe





Power generation from hydropower (GWh/year)

Africa



Technically feasible hydropower potential (GWh/year)

Source: Hydropower & Dams World Atlas 2023





SCENARIO 2050





WORLD MARKET
LEADER for hydraulic
power generation

YOUR

leading in SERVICE & REHABILITATION

>185 YEARS of turbine experience

GLOBAL

>135 YEARS

electrical equipment experience

Complete range up to more than **800 MW**

>33,200 turbines (>489,000 MW) installed

PARTNER

>20% of all turbines in operation worldwide

>25 GW total installed capacity of Compact Hydro units

FROM THE HISTORIC PIONEERS OF TECHNOLOGY TO A MODERN MARKET LEADER



THE PIONEERS CREATED THE FOUNDATION

OUR PIONEERS (ALPHABETICAL ORDER):

AFI ANDRITZ Andritz VA TECH HYDRO Ateliers des Charmilles

Ateliers de Constructions Mécaniques de Vevey (ACMV) Baldwin-Lima-Hamilton

Bell Bouvier Boving C.E.G.B. Dominion Engineering ELIN English Electric

Escher Wyss Finnshyttan GE Hydro GE Hydro Inepar General Electric

Hammerfest Strom Hemi Controls HMI Construction Hydro Vevey

I.P.Morris KAMEWA KMW Kvaerner Møller NOHAB Pelton Water Wheel

Pichlerwerke Precision Machines Ritz Pumpenfabrik SAT Sulzer Hydro

Tampella VA TECH HYDRO VOEST Voest MCE Waplans

2023 Inauguration of new test rig (world record)

2022 Hybrid energy solution (Gandhi Sagar, India)

2021 Co-located energy plant (Kidston, Australia; PSP, Solar, Wind)

2016 First commercial tidal current array unit (Meygen, Scotland)

2012 World largest Hydromatrix plant (Ashta, Albania)

2011 World largest Bulb turbine (Jirau and St. Antonio, Brazil)

2008 World largest tidal power plant (Sihwa, South Korea)

2008 770 MW Francis turbine (Simon Bolivar, Venezuela)

2002 First var speed motor-generator outside Japan (Goldisthal, Germany)

1991 World largest manifold (Tarbela, Pakistan; World Record)

1896 First large commercial hydropower plant

1892 Foundation of Pichlerwerke, Austria

1839 First turbine supplied

1805 Foundation of Escher Wyss & Cie, Switzerland

GLOBAL **PRESENCE**

CLOSE TO OUR LOCAL CUSTOMER

EUROPE

NORTH AMERICA

Canada: Boucherville, Chambly, Paris, Peterborough, Point-Claire, Vancouver

Mexico: Morelia

USA: Charlotte, Spokane

Austria: Graz, Linz, Vienna, Weiz

Czech Republic: Prague,

Budweis

Finland: Tampere Georgia: Tbilisi

Germany: Berlin, Ravensburg

Hungary: Tiszakécske

Italy: Schio

Norway: Jevnaker Portugal: Porto Scotland: Glasgow Slovakia: Levice Spain: Madrid Sweden: Nälden Switzerland: Kriens.

Vevev

Turkey: Izmir **Ukraine:** Kiev

ASIA

Bhutan: Chhukha China: Beijing, Chengdu, Foshan India: Bhopal, Faridabad, Jammu, New Delhi Indonesia: Jakarta

Japan: Tokyo Kazakhstan: Almaty Lao PDR: Vientiane Malaysia: Kuala Lumpur **Nepal:** Kathmandu Philippines: Manila

South Korea: Seoul Tajikistan: Dushanbe

Vietnam: Hanoi

CENTRAL & SOUTH AMERICA

Brazil: Araraguara, Sao Paulo Chile: Santiago de Chile, Colina

Colombia: Bogota Peru: Lima

Venezuela: Caracas

6.100*

EMPLOYEES

(without apprentices)

AFRICA

Democratic Republic of the Congo: Kinshasa



Australia: Sydney

New Zealand: Christchurch

* by end of 2023 xxx Locations with manufacturing capabilities

FACTS AND FIGURES





Figures **2023**

Order intake 2,020.9 MEUR

Order backlog
3,398.8 MEUR

Revenue **1,521.7 MEUR**

EBITA **88.1 MEUR**



ISO 9001:2015 Quality Management ISO 14001:2015
Environmental Management

BS OHSAS 18001:2007 Occupational H&S Management

ISO 45001:2018
Occupational H&S Management

ISO 19600:2014 Compliance Management

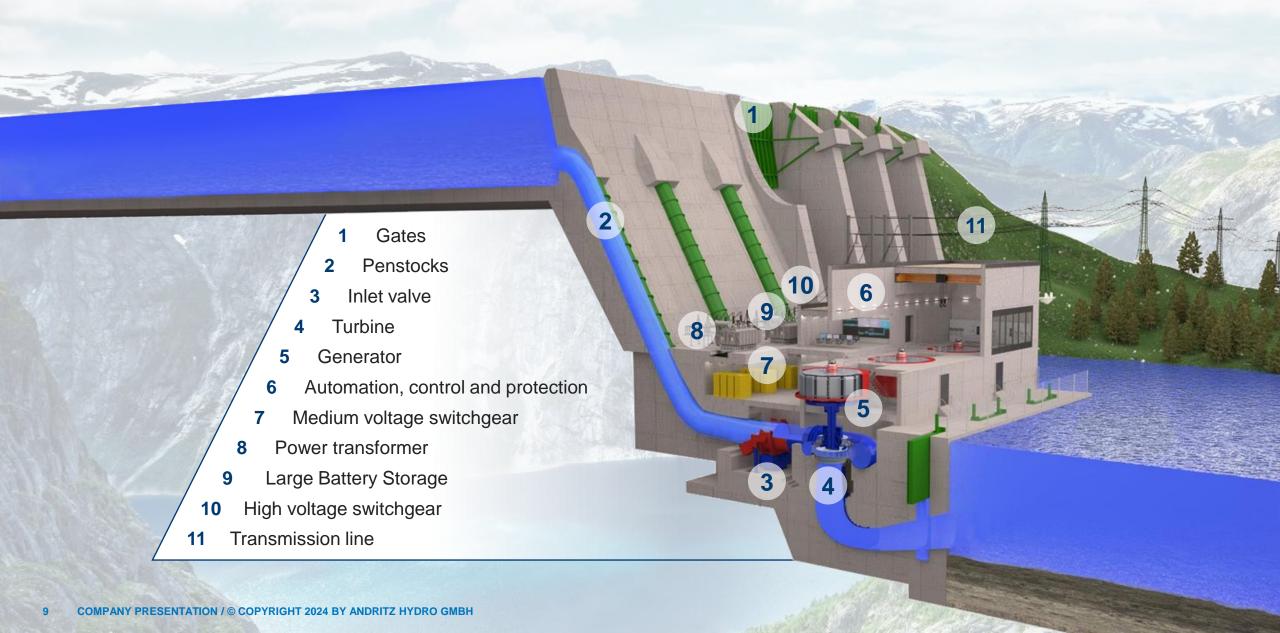
ISO 27001:2013
Information Security Management

ISO 37001:2016 Anti-bribary Management ISO 55001:2014
Asset Management



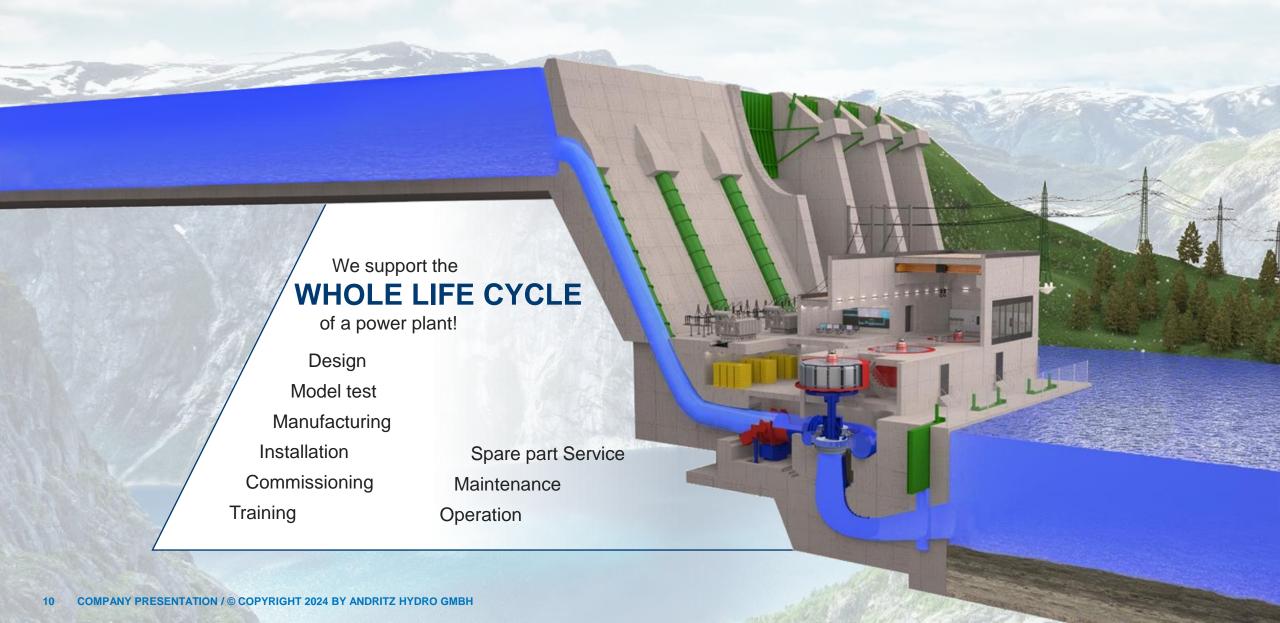
FROM WATER TO WIRE



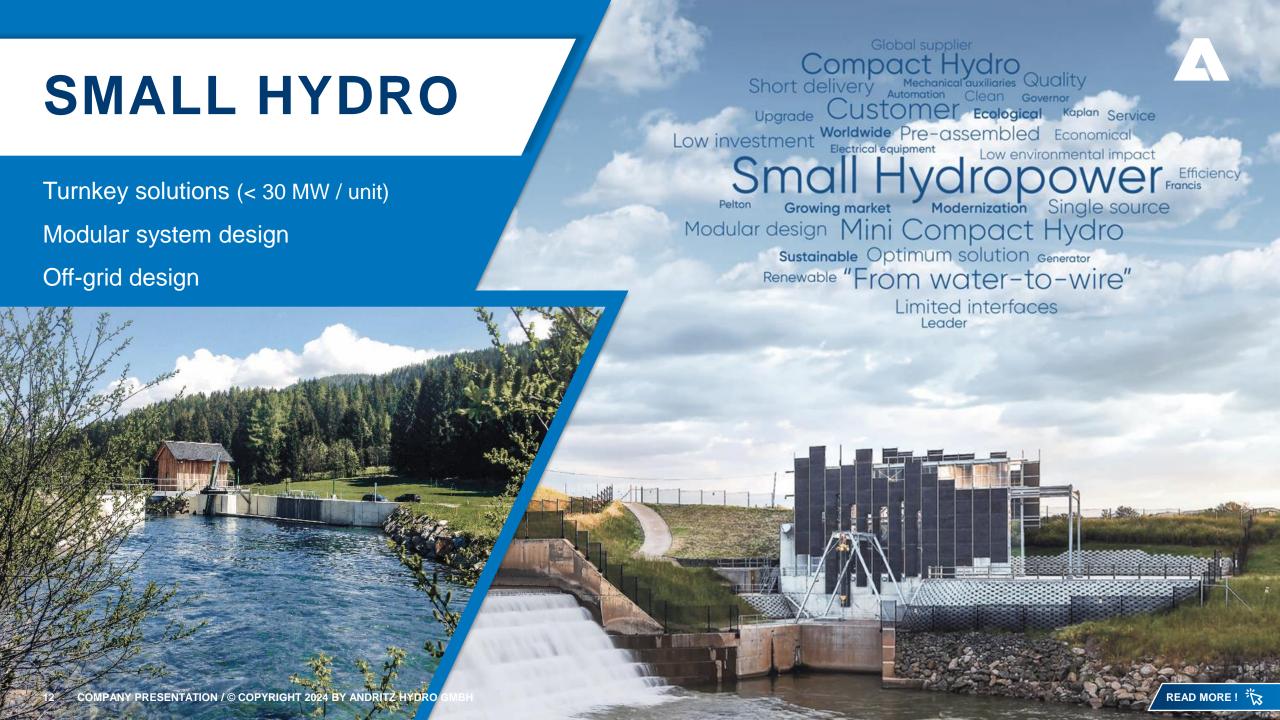


FROM WATER to WIRE

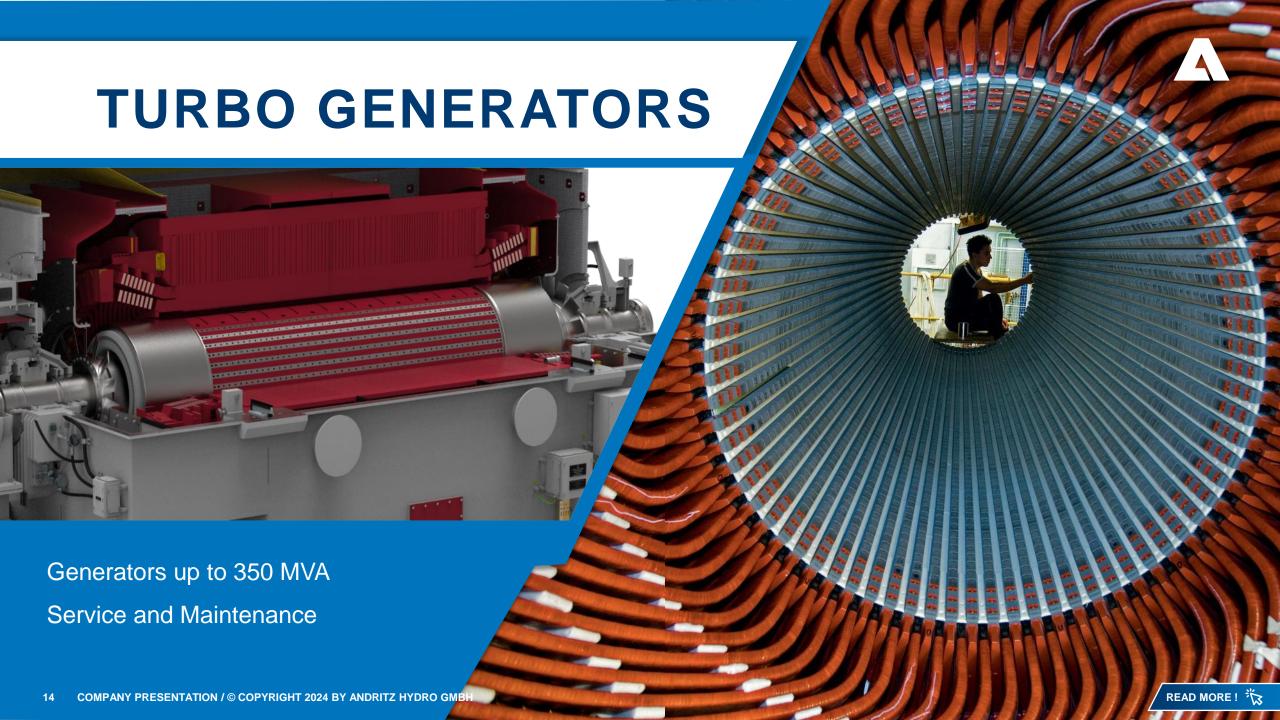










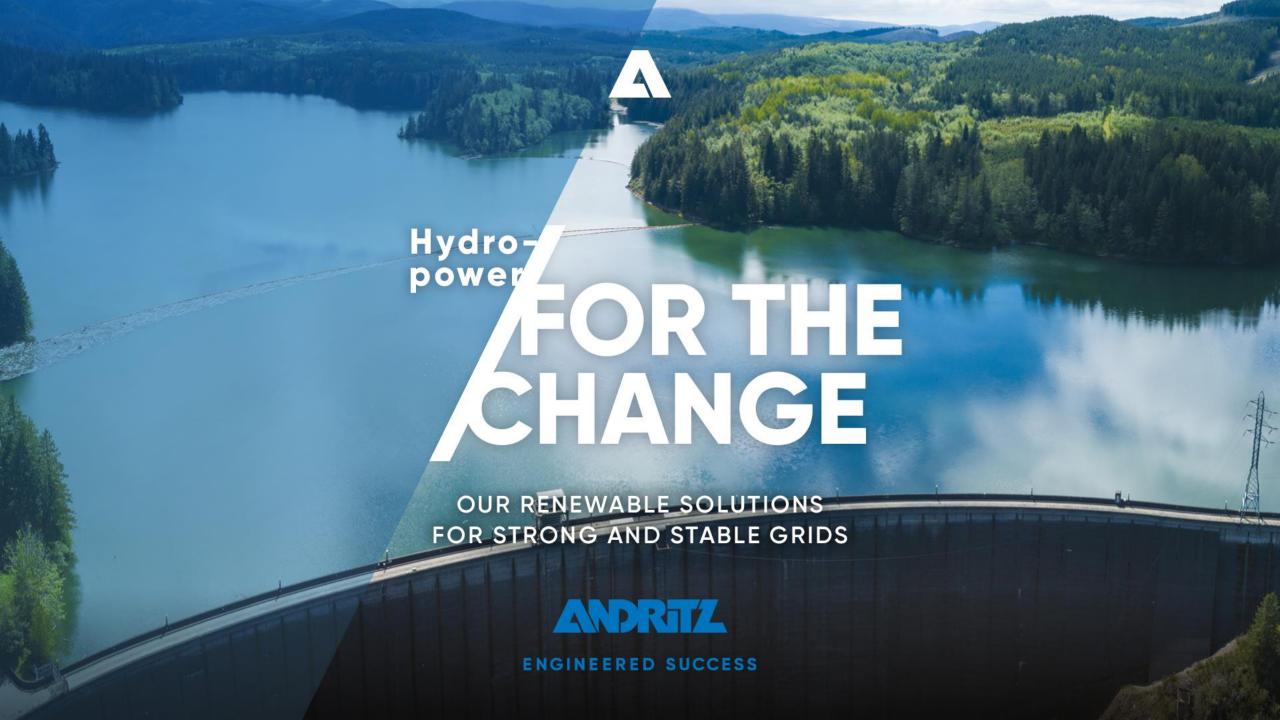




THE GLOBAL MEGA TRENDS







PUMPED STORAGE: FOR THE CHANGE

PUMPED STORAGE PLANTS FACILITATE THE **INTEGRATION** OF LARGER SHARES OF **VARIABLE RENEWABLES**

TECHNOLOGY: pumped storage solution "from water-to-wire"

HIGHLIGHTS: fixed or variable speed

APPLICATIONS: short/midterm storage, grid stabilization, integration of

variable renewable energy, stabilizing of energy supply

for hydrogen production





World's largest air-cooled salient pole synchronous condenser



HIGHLIGHTS: pumped storage and joint operation

APPLICATIONS: regulated power off-take to the grid



TECHNOLOGY: automation solutions from

SEAMLESS AND SECURE ACCESS WITH MODERN DIGITAL SOLUTIONS

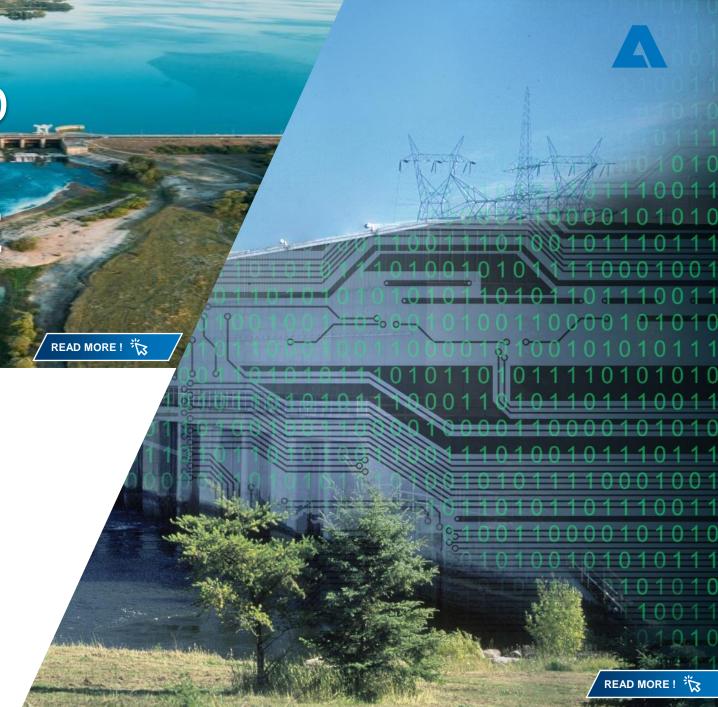
unit level to full fleet control

HIGHLIGHTS: digital operation and maintenance,

cyber security

APPLICATIONS: integrated automation for

local/remote operation







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