

# Company profile



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ANDRITZ is a globally leading supplier of plants, equipment, and services for hydropower stations, the pulp and paper industry, the metalworking and steel industries, and for solid/liquid separation in the municipal and industrial sectors. The publicly listed technology Group is headquartered in Graz, Austria, and has a staff of almost 25,000 employees. ANDRITZ operates over 250 sites worldwide.

## Executive Board of ANDRITZ AG



**Wolfgang Leitner**, CEO  
(appointed until June 28, 2018)

*Areas of responsibility:*  
Central Group functions,  
Manufacturing Management



**Humbert Köfler**  
(appointed until March 31, 2020)

*Areas of responsibility:*  
PULP & PAPER (Service & Units),  
SEPARATION, as well as  
Group Procurement Management



**Joachim Schönbeck**  
(appointed until September 30, 2017)

*Areas of responsibility:*  
PULP & PAPER (Capital Systems),  
METALS, as well as Group Quality  
and Safety Management



**Wolfgang Semper**  
(appointed until March 31, 2019)

*Areas of responsibility:*  
HYDRO and Group AUTOMATION

## Supervisory Board of ANDRITZ AG

**Christian Nowotny**  
(Chairman of the Supervisory Board)  
elected until the Annual General Meeting 2017

**Klaus Ritter**  
(Deputy Chairman of the Supervisory Board)  
elected until the Annual General Meeting 2016

**Ralf Dieter**  
elected until the Annual General Meeting 2019

**Monika Kircher**  
elected until the Annual General Meeting 2019

**Fritz Oberlerchner**  
elected until the Annual General Meeting 2020

**Kurt Stiassny**  
elected until the Annual General Meeting 2020

**Georg Auer \*)**

**Isolde Findenig \*)**

**Andreas Martiner \*)**

\*) Delegated members

## Key financial figures of the ANDRITZ-GROUP

	Unit	2014	2013	2012*	2011	2010
Order intake	MEUR	6,101.0	5,611.0	4,924.4	5,706.9	4,131.9
Order backlog (as of end of period)	MEUR	7,510.6	7,388.5	6,614.8	6,683.1	5,290.9
Sales	MEUR	5,859.3	5,710.8	5,176.9	4,596.0	3,553.8
EBITDA	MEUR	472.0	255.2	418.6	386.2	307.3
EBITA	MEUR	379.5	164.1	357.8	331.5	257.6
Earning before Interest and Taxes (EBIT)	MEUR	295.7	89.8	334.5	312.7	245.5
Earning before Taxes (EBT)	MEUR	299.4	80.3	330.4	321.7	247.9
Net-income (including non-controlling interests)	MEUR	210.0	53.2	241.3	231.5	177.0
EBITDA margin	%	8.1	4.5	8.1	8.4	8.6
EBITA margin	%	6.5	2.9	6.9	7.2	7.2
EBIT margin	%	5.0	1.6	6.5	6.8	6.9
Cash flow from operating activities	MEUR	342.1	93.7	346.5	433.8	704.5
Employees (as of end of period; without apprentices)	-	24,853	23,713	17,865	16,750	14,655
Total assets	MEUR	5,967.6	5,571.4	5,161.0	4,566.6	4,035.8
Total shareholders' equity	MEUR	1,014.8	929.5	1,033.8	938.9	794.4
Equity ratio	%	17.0	16.7	20.0	20.6	19.7
Liquid funds	MEUR	1,701.6	1,517.0	2,047.8	1,814.5	1,594.7
Net liquidity	MEUR	1,065.1	893.1	1,285.7	1,400.6	1,177.0

\* Adjusted to comply with IAS 19 and IFRS 3

## Outlook (Extract from Financial report 2014)

In view of the anticipated overall economic environment, no substantial change – compared to the satisfactory level of 2014 – is expected in project activity in the markets served by the ANDRITZ GROUP. In addition to some larger modernization projects, individual large-scale projects in the hydropower and pulp sectors are likely to be awarded. Internally, ANDRITZ will focus on cost discipline and optimization of organizational and company structures in 2015. In order to continue growth, continued emphasis will be placed on research and development as well as on opportunities to acquire companies with complementary technologies. Based on these expectations and the order backlog at the end of 2014, the ANDRITZ GROUP currently expects a slight increase in sales for 2015 and targets an increase in net income compared to the previous year. However, if the global economy suffers severe setbacks in 2015, this could have a negative impact on ANDRITZ's business development. This may lead to organizational and capacity adjustments and, as a result, to financial provisions that could have a negative effect on earnings.

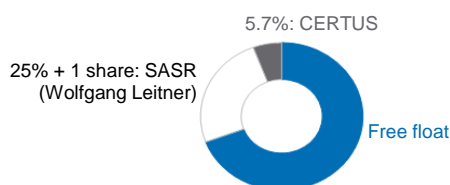
### Basic data of the ANDRITZ share

ISIN code	AT0000730007
First listing day	June 25, 2001
Types of shares	No-par value shares, bearer shares
Total number of shares	104 million
Authorized capital	none
Free float	< 70%
Stock exchange	Vienna (Prime Market)
Ticker symbols	Reuters: ANDR.VI; Bloomberg: ANDR, AV ATX, ATX five, ATX Global Players, ATX Prime, WBI
Stock exchange indices	

### Relative share price performance versus ATX

Share price at IPO	2.63 euros
Closing price at year end 2014	45.69 euros
Performance since IPO (June 2001 to the end of 2014):	ANDRITZ: 1637% ATX: 75%
Performance 2014:	ANDRITZ: 0% ATX: -14.7%
Markt capitalization	4.8 billion euro

### Shareholder structure



### TOP 10 shareholders

SASR Achtundfünfzigste Beteiligungsverwaltung GmbH	25.00%
Certus Beteiligungs-GmbH	5.72%
Cerberus Vermögensverwaltung GmbH	0.77%

#### Further shareholders (according to Bloomberg as of March 30, 2015)

FMR LLC	5.02%
Capital Group Companies	4.99%
Norges Bank Investment Management	2.79%
Morgan Stanley	2.33%
Vanguard Group Inc.	1.61%
Delta Lloyd NV	1.28%
Blackrock	1.27%

### Financial calendar

March 15	Results for the business year 2014
March 26	Annual General Meeting
March 31	Ex-dividend
April 2	Dividend payment
May 6	Results for the first quarter of 2015
August 7	Results for the first half of 2015
November 6	Results for the first three quarters of 2015

### Investor Relations contact

**Petra Wolf**  
Group Treasury, Corporate Communications &  
Investor Relations Assistant

**ANDRITZ AG**  
Waagner-Biro-Platz 1  
8074 Raaba, Austria  
phone: +43 (316) 6902 2722  
fax: +43 (316) 6902 465  
Email: [petra.wolf@andritz.com](mailto:petra.wolf@andritz.com)  
[www.andritz.com](http://www.andritz.com)