INNOVATIVE TECHNOLOGIES FOR THE PLANET
A GLOBAL PARTNER FOR KEY INDUSTRIES THAT SHAPE THE WORLD
ANDRITZ is a globally leading supplier of plants, equipment, systems and services for hydropower stations, the pulp and paper industry, the metalworking and steel industries, pumps, and solid/liquid separation in the municipal and industrial sectors as well as for animal feed and biomass pelleting.

Global presence
Headquarters in Graz, Austria; over 280 production sites and service/sales companies worldwide.

<table>
<thead>
<tr>
<th>KEY FINANCIAL FIGURES:</th>
<th>UNIT</th>
<th>Q1 2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Order intake</td>
<td>MEUR</td>
<td>1,852.9</td>
<td>7,282.0</td>
</tr>
<tr>
<td>Order backlog (as of end of period)</td>
<td>MEUR</td>
<td>7,924.6</td>
<td>7,777.6</td>
</tr>
<tr>
<td>Sales</td>
<td>MEUR</td>
<td>1,510.2</td>
<td>6,673.9</td>
</tr>
<tr>
<td>Net income (including non-controlling interests)</td>
<td>MEUR</td>
<td>30.5</td>
<td>122.8</td>
</tr>
<tr>
<td>Employees (as of end of period; without apprentices)</td>
<td>-</td>
<td>28,411</td>
<td>29,513</td>
</tr>
</tbody>
</table>
A WORLD MARKET LEADER
WITH FOUR BUSINESS AREAS

PULP & PAPER

PRODUCT OFFERING
Equipment for production of all types of pulp, paper, tissue, and board; energy boilers

METALS

PRODUCT OFFERING
Presses/press lines for metal forming (Schuler); systems for production of stainless steel, carbon steel, and non-ferrous metal strip; industrial furnace plants

HYDRO

PRODUCT OFFERING
Electromechanical equipment for hydropower plants (turbines, generators); pumps; turbo generators

SEPARATION

PRODUCT OFFERING
Equipment for solid/liquid separation for municipalities and various industries; equipment for production of animal feed and biomass pellets

* Share of total Group order intake 2019

50

% order intake*

22

% order intake*

18

% order intake*

10

% order intake*
LONG-TERM GROWTH BASED ON ACQUISITIONS AND ORGANIC EXPANSION

Compound Annual Growth Rate (CAGR) of Group sales 2010-2019:
+7% p.a. (thereof approximately half from organic growth)
# Strengthening of Market Position by Acquisitions

## Acquisitions by business area since 2000

<table>
<thead>
<tr>
<th></th>
<th>Pulp &amp; Paper</th>
<th>Metals</th>
<th>Hydro</th>
<th>Separation</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>ABB Drying</td>
<td>2005 Lynson</td>
<td>2010 GEHI (JV)</td>
<td>2004 NETZSCH Filtration</td>
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<tr>
<td>2003</td>
<td>Fiedler</td>
<td>2012 AES</td>
<td>2010 Ritz</td>
<td>2006 CONTEC Decanter</td>
</tr>
<tr>
<td>2004</td>
<td>EMS (JV)</td>
<td>2013 MeWa</td>
<td>2013 Schuler (&gt; 95%)</td>
<td>2009 Delkor Capital Equipment</td>
</tr>
<tr>
<td>2005</td>
<td>Cybermetrics</td>
<td>2013 Euroslo</td>
<td>2013 FBB Engineering</td>
<td>2009 Frautech</td>
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<tr>
<td>2006</td>
<td>Küsters</td>
<td>2017 Paperchine</td>
<td>2016 Yadon</td>
<td>2012 Gouda</td>
</tr>
<tr>
<td>2006</td>
<td>Carbona</td>
<td>2018 Novimplanti</td>
<td>2016 AWEBA</td>
<td>2013 Shede Machinery</td>
</tr>
<tr>
<td>2006</td>
<td>Pilão</td>
<td>2018 Diatic (70%)</td>
<td>2017 Powerlase (80%)</td>
<td>2016 ANBO</td>
</tr>
<tr>
<td>2007</td>
<td>Bachofen + Meier</td>
<td>2018 Xerium</td>
<td>2018 Farina Presse</td>
<td></td>
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<tr>
<td>2007</td>
<td>Sindus</td>
<td>2019 Kempulp</td>
<td>2018 ASKO</td>
<td></td>
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<tr>
<td>2008</td>
<td>Kufferath</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2009</td>
<td>Rollteck</td>
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</table>
GROUP STRATEGY AND LONG-TERM GOALS

LONG-TERM PROFITABLE GROWTH
- Focus on markets with high growth rates
- Expansion of product portfolio through organic growth (R&D) and acquisitions
- Achieve annual sales growth averaging 5-8% depending on market growth and acquisitions

TECHNOLOGICAL AND COST LEADERSHIP
- Become preferred supplier by virtue of technology, quality and references
- Development of innovative and sustainable technologies through intensive R&D
- Focus on digitalization to support customers in reaching their goals with regard to productivity, operating costs, energy efficiency, and environmental protection
- Offer best ROI for customers

GOAL: GLOBAL MARKET LEADER

EXTEND MARKET POSITION
- Serving markets with long-term and sustained growth potential
- Extending existing position in Europe and North America
- Making use of the growth and sales opportunities in the emerging markets of South America and Asia

GLOBAL AND LOCAL PRESENCE
- Continue expanding worldwide presence
- Offer best possible service close to the customer
- Further relocate manufacturing capacities to emerging markets
ANDRITZ SHARE
PERFORMANCE Q1 2020: -25.6%
Performance since IPO (June 2001): +987%  (ATX: +62%)

Market capitalization (as of March 31, 2020): 3.0 billion EUR

SHAREHOLDER STRUCTURE
AS OF MARCH 31, 2020

1. Free float ~68.5%
2. Certus 5.72%
3. Custos 25% + 1 share
4. Cerberus 0.77%

CEO
Wolfgang Leitner
With the **technology brand Metris**, ANDRITZ offers a broad portfolio of intelligent, digital solutions and products.

Metris technologies are **fully tailored** to individual customer needs and optimize industrial procedures and processes.

The results for the customers:

- Enhancing plant efficiency and profitability
- Optimizing the use of resources
- Constant and highest product quality
- Avoiding production downtime
- Maximum user-friendliness, e.g. easy control via smartphone/tablet PC/smartglasses
In our chosen markets, we are global leaders with a passion for innovative engineering solutions.

As technology and quality leader, we create sustainable value for our customers and shareholders, thus ensuring the continuation of our long-term profitable growth.