HEA WORLD

A.CELLI PAPER IS NOW A MEMBER OF THE ANDRITZ FAMILY

ANDRITZ recently acquired A.Celli Paper, a significant technology and equipment supplier to the global tissue and paper industries. The acquisition is strategically important for ANDRITZ as it now becomes a full-line supplier of technology for its tissue, board, and paper customers.

In the summer of 2025, ANDRITZ acquired the Italian tissue and paper specialist A.Celli Paper. The company offers turnkey tissue plants and tissue machines, including key components and services, as well as winders, unwinders and rewinders, and packaging solutions for all kinds of tissue, paper, and board production.

With more than 150 employees, A.Celli Paper is active in more than 60 countries. Its headquarters and main production facility is located in the Lucca region, known as the "tissue valley" in Italy, due to it being a significant center for tissue production, accounting for around 20% of Europe's output.

"This is an important acquisition for us," says Alexander Wassermann, Executive Vice President, ANDRITZ Paper & Textile. "In the tissue area, we have been friendly competitors with A.Celli Paper for a number of years; however, we were only partly overlapping in our deliveries of tissue machines. A.Celli Paper has a strong presence in single width tissue machines across the globe and ANDRITZ has concentrated more on the faster and double width machines – so this is a really good fit.



"The real advantage to our tissue, paper, and board customers with this acquisition is that it enables ANDRITZ to become a full-line supplier and to be able to supply full plants from stock preparation all the way to the packaging of the final goods due to the addition of winders to our portfolio."



"This is another major implementation step of our strategy and shows our ambition to be a leading full-line supplier – from woodyard to finished rolls."

Alexander Wassermann

Executive Vice President, ANDRITZ Paper & Textile

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→ A.Celli Paper's Sales Director, Luca Billi says, "A.Celli Paper has a long history in the supply of tissue and paper machinery, offering advanced solutions for complete plants, tissue machines, as well as winders and rewinders for tissue, paper, and board. Furthermore, with the acquisition of PMT Italia in 2020, A.Celli Paper has extended its range of products and services to the specialty paper, graphic paper and packaging industries.



"This is another major implementation step of our strategy and shows our ambition to be a leading





"We are excited about joining an international company such as ANDRITZ as it will enable us to further develop and grow in all the areas in which we operate."

SYNERGIES BRING EVEN MORE CHOICE TO ANDRITZ CUSTOMERS

As well as becoming a full line supplier of new tissue, paper, and board plants, the synergies between the two companies also open up major opportunities when it comes to rebuilds and upgrades.

Wassermann says, "This is an area where ANDRITZ is also active and together with A.Celli Paper there are certain competencies adjacent to each other. We believe that the field of comprehensive rebuilds will grow quite a lot in the future as the investments for big and large machines or plants will be reduced and many customers who have older assets are thinking about rebuilds.

full-line supplier - from woodyard to finished rolls."

Laslo Monte, Global Process Group Manager, ANDRITZ Paper Machine Service, about the service offerings, "Our installed base has now been significantly increased and our engineering know-how extensively enriched. We are in a strong position to provide an enhanced level of Service encompassing Wear and Spare Parts, Onsite and In-house services, products, rebuilds and upgrades.

"Automation and Digitalization combines our particular expertise in tissue, paper and board to automate and digitalize the entire production process - boosting reliability and efficiency and advancing plant autonomy for customers worldwide."

"Our global reach means we can support any project, big or small," says Georg Krogger, Vice President, ANDRITZ Automation and Digitalization. flexible and remain competitive."

"With our Smart and Digital Tools, we help mills run at their best."

Chiara Allegrini, Operations Manager, A.Celli Paper adds, "A.Celli Paper joining ANDRITZ means together we offer innovative solutions and comprehensive services to the tissue and paper industry, including consultancy and engineering services to upgrade and retrofit existing machinery, thus enhancing productivity and efficiency.

"There are strong synergies between the two companies. From the outset, our focus has been on identifying and transferring best practices across sites. The ultimate aim is to achieve operational excellence on a global scale, to guarantee the best solutions for our customers, and to keep being

Luca Billi luca.billi@andritz.com

A.CELLI PAPER

Founded in 1944, A.Celli Paper is a brand that is present worldwide in the paper industry, with around 1,000 installations of its technology, including 100 tissue machines, 400 winders for tissue, paper and board, and 100 roll handling systems.

A.Celli Paper specializes in the design and production of technical solutions for the tissue, paper and board industries, and offers complete plants, rebuilds, components, and automation software. The company's headquarters are in Tassignano near Lucca in Italy, with additional offices in Pinerolo near Turin, Italy and Shanghai in China. The company employs around 150 tissue and paper industry experts.

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