

# Hydro 2016

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**Montreux (Switzerland)** – HYDRO 2016 took place in Montreux, Switzerland, at the beginning of October 2016. This conference and exhibition is one of the largest conventions for the global hydropower market and brought together numerous delegates and experts.

As well as with a new booth design, ANDRITZ HYDRO participated with six paper presentations and over the three-day event there were lots of opportunities for discussion and exchange of experience. ANDRITZ HYDRO was also

pleased to invite more than 150 customers and business partners to a Gala Dinner at the Hotel Eden Palace in Montreux. Roland Cuénod, ANDRITZ HYDRO's managing director in Switzerland, held the keynote speech welcoming guests to the enjoyable dinner and a magic entertainment show.

ANDRITZ HYDRO's participation at HYDRO 2016 emphasizes its position as a leading global supplier of electromechanical systems and services for hydropower plants.



# HIPASE Launch Day

by Jens Pätz  
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**India** – In November 2016, 140 technology experts from India participated in the HIPASE Launch Day, which was held by ANDRITZ HYDRO in Faridabad.

During this event the HIPASE platform has been successfully launched for the first time on the Indian hydropower market.



**HIPASE** is the first common platform which covers excitation, protection, synchronization, and turbine governor for hydropower plants, unifying for the first time in one product the different device characteristics of electrical protection, voltage and turbine control as well as synchronization.

After product induction two years ago, the pilot project stage has been successfully completed. ANDRITZ HYDRO is proudly looking back on a number of worldwide installations.

# Customer Day Colombia

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**Bogotá (Colombia)** – For the second time ANDRITZ HYDRO has held an event for customers and business partners operating in the hydropower and construction sector of Colombia. On March 1<sup>st</sup>, 2016, the event offered the opportunity to optimize networking and also to share ANDRITZ HYDRO's know-how and state-of-the-art technology through presentations and training. This was also an opportunity to invite academics and students from universities in order to enhance cooperation and to inspire a new generation of engineers.





# HydroVision 2016

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**Minneapolis (USA)** – The HydroVision 2016 conference and exhibition took place in Minneapolis, USA, from July 26<sup>th</sup>–29<sup>th</sup>, 2016. Once again, ANDRITZ HYDRO had an impressive booth display and served as Gold Sponsor, allowing the ANDRITZ HYDRO brand to be front and center.

During the event ANDRITZ HYDRO hosted many customers and consultants at ANDRITZ HYDRO NIGHT, held in the Millennium Hotel in its spectacular rooftop dome. Guests enjoyed beautiful views of downtown Minneapolis, while enjoying a wonderful selection of food and great musical entertainment. This customer appreciation event has become much anticipated for customers as well as colleagues.

HydroVision 2016 proved once again to be a valuable resource for strengthening the ANDRITZ HYDRO brand in the North American hydropower market, highlighting the company's technological know-how and comprehensive portfolio of products and services.

## 50 years IFAT

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**Munich (Germany)** – The jubilee event of IFAT – the world's leading trade fair for water, sewage, waste and raw materials management – was held in Munich between May 30<sup>th</sup> and June 3<sup>rd</sup>, 2016. ANDRITZ has been exhibiting at this fair since it began in 1966 and has been honoured this year for its 50-year presence at IFAT. At the 2016 event



roughly 138,000 visitors from more than 170 countries came to Munich in order to inform themselves about the latest developments in environmental technology from more than 3,000 exhibitors.

Under the slogan "Pure Efficiency", ANDRITZ HYDRO presented their powerful centrifugal pumps, submersible motors and hydrodynamic screws. The focus was on the newly-developed high-pres-

sure pump (HP43 series). Due to its efficiency of up to 90%, conceptually the pump is strictly ecologically aligned, which means enormous savings on energy costs for the operator.

After 50 years, once again IFAT 2016 was a great success for ANDRITZ HYDRO and the number and quality of contacts made during the exhibition was excellent.





# Customer Day Vietnam

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**Hanoi (Vietnam)** – For the fifth time, ANDRITZ HYDRO invited customers, partners, investors and governmental bodies to its Customer Day Vietnam, held in the capital Hanoi on October 6<sup>th</sup>, 2016. More than 150 participants accepted the invitation and joined ANDRITZ

HYDRO at this great event, which opened with keynote speeches from H.E. Dr. Thomas Loidl, Ambassador of Austria to Vietnam, and Mr. Nguyen Van Thanh, General Director of Vinh Son – Song Hinh Hydro Power JSC.

The comprehensive range of products and services offered by ANDRITZ HYDRO was highlighted by presentations from ANDRITZ HYDRO group companies based in Vietnam, India and Europe – addressing turbines, generators, small hydro, rehabilitation, and automation, as well as pumps and financing. Alongside the interesting presentations and an informative Q&A



session, the networking lunch offered excellent opportunities for an intensive information exchange between all participants.

ANDRITZ HYDRO is one of the leading players in the booming hydropower market across the entire Indochina peninsula and once again strengthened its regional presence with this latest successful event in the promising market of Vietnam.



# Powertage 2016

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**Zurich (Switzerland)** – Every two years the “powertage” – the meeting place of the Swiss power industry – takes place. In 2016, some 163 exhibitors welcomed more than 2,200 visitors from Switzerland and neighboring countries to the trade fair, which ran from May 31<sup>st</sup> to June 2<sup>nd</sup>.

Designed as an open and welcoming space, the ANDRITZ HYDRO booth attracted numerous interested participants at the fair. This exhibition provided an ideal setting for an intensive exchange of experiences and opinions.



The new developed turbine governor solution – part of the HIPASE platform – was presented and attracted particular attention.

With the challenges of the market in view, ANDRITZ HYDRO is already looking forward to the next “powertage” in 2018.